## EXEMPLAR PERFORMANCE FUND Q1 2024



The fund was up 3.64% for the month of March and 7.02% for the quarter. The strength we saw at the end of 2023 continued into the new year, as light positioning and a growing chorus of soft landing/no landing voices took markets up pretty much in a straight line. As we wrote in our yearly outlook, we started to add risk to the portfolio on the back of the December Fed meeting in which Jerome Powell pivoted dovish. He signaled rate cuts in 2024, and effectively took a victory lap on inflation. Shorter term, we believe this pushed back the recession risk. Medium/long term, we still believe recession is a material risk and a re-emergence of inflation could risk the walking back of dovish Fed policy. Hence, although our exposures have grown, they remain low and we remain tactically focused.

## So what happened in Q1?

The S&P500 was +13.46% in Q1, Nasdaq +9.31%, and TSX +6.62%. 2023 ended the year with one of the most historic risk rallies. This followed through in Q1, with every dip bought and volatility muted. As economic data continued to remain robust, a soft landing has been priced into the market. This was even more impressive in the face of hotter than expected inflation readings which pushed back rate cut expectations through the quarter. As we entered the year, the market was pricing in over 6 cuts, but we exited the quarter with the market pricing in less than 3 (see below). With the March CPI print once again coming in hotter than expected, the market is now pricing in 1 cut as we write this. The CPI readings for Jan/Feb were explained away by the Fed as seasonal factors, but with this 3rd hot print in March, there are already indications that the Fed is walking back some of their dovish rhetoric.

Within the quarter, we also saw geopolitical tensions increase as the Israel/Hamas conflict continued to escalate. Gold/ Oil benefited and this was reminiscent of the action in Q1/22 around the Ukraine invasion. As we exited the quarter, we started to see a broadening out of market strength as investors seemed to be looking for ways to catch up by buying laggard names.

### Rate cut expectations – start of 2024

Region: United Sta	ates »	Enable Overrides Instrument: Fed Funds Futures »					
Target Rate	5.50	P	/29/2023 🗖				
Effective Rate	5.33	C	late	5.328			
Meeting	#Hikes/Cuts	%Hike/Cut	Imp. Rate ∆	Implied Rate	A.R.M		
01/31/2024	-0.160	-16.0%	-0.040	5.288	0.25		
03/20/2024	-1.003	-84.3%	-0.251	5.077			
05/01/2024	-2.075	-107.2%	-0.519	4.809			
06/12/2024	-3.118	-104.4%	-0.780	4.548	0.25		
07/31/2024	-3.960	-84.2%	-0.990	4.338	0.25		
09/18/2024	-4.918	-95.8%	-1.229	4.098	0.25		
11/07/2024	-5.630	-71.3%	-1.408	3.920	0.25		
12/18/2024	-6.303	-67.2%	-1.576	3.752	0.25		
01/29/2025	-6.950	-64.7%	-1.738	3.590			

#### Source: Bloomberg

#### Rate cut expectations – March 2024

Region: United Sta Target Rate	5.50	Enable Overrides Instrument: Fed Funds Futures » Pricing Date 03/29/2024				
Effective Rate	5.33	C	late	5.326		
Meeting	#Hikes/Cuts	%Hike/Cut	Imp. Rate ∆	Implied Rate	A.R.M.	
05/01/2024	-0.098	-9.8%	-0.025	5.302	0.250	
06/12/2024	-0.667	-56.9%	-0.167	5.159		
07/31/2024	-1.055	-38.8%	-0.264	5.063		
09/18/2024	-1.980	-92.5%	-0.495	4.831		
11/07/2024	-1.907	+7.3%	-0.477	4.849	0.250	
12/18/2024	-2.680	-77.3%	-0.670	4.656		
01/29/2025	-3.425	-74.5%	-0.856	4.470		

Source: Bloomberg

# How did we do in the quarter?

The Fund was up 7.02% for the quarter. We've been adding exposure judiciously, focusing on undervalued, underfollowed

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# Exemplar Performance Fund

companies, with upside optionality on underappreciated positive change. We have specifically been looking in areas with a multi-year tailwind that would be buffered even in the event of a recession. A few of the themes that we like include US Infrastructure, GLP-1, Uranium, AI derivatives, and Aerospace.

Below are a few ideas that contributed to our performance in Q1:

Atkins Realis (ATRL) - this used to be SNC Lavalin. ATRL was our largest contributor in Q1, as the stock moved higher on the back of another strong quarter. This fits our methodology well, as its multiple was depressed by legacy negative perception. However, with a new re focused management team and underperforming fixed contracts continuing to roll off, 2023 marked a very strong growth year, handily beating both street and company's expectations. Although the stock performed well in 2023 (+78%), the multiple remained discounted vs. their comps, and we still believe there is upside as this gap closes. We have trimmed some of our position, but will look to add again if the opportunity presents itself. To review, the stock provided a number of characteristics that checked boxes to build a core position:

- Thematic Exposure to US infrastructure exposure
- Thematic Uranium exposure
- Growth one of the highest growth rates in the sector
- Valuation one of the lowest valuations in the sector
- Positioning under owned
- Event driven sale of 407 stake

**Matr Corp (MATR)** - MATR is an infrastructure company that used to be called Shawcor. If you've traded the Canadian market, this would be familiar to you as a derivative energy business tied to pipelines. As a slave to the prior Energy cycle, the stock languished for years. However with new management and strategy, the company has sold off its legacy pipelines business, and been re-shaped into a more stable infrastructure centric business. The company is now entering a phase of offense and growth, yet continues to trade at a significant discount. With the strategic reset now complete, MATR is poised to organically grow 10-15%/yr over the near/mid term, partly driven by the US infrastructure tailwind. As well, with a clean balance sheet now in place through sale of non core assets, management is now looking to layer on growth through accretive M&A. Trading at 5x EV/EBITDA and double digit FCF yield, we believe the market has yet to fully appreciate the positive change afoot. We have built MATR into a core fundamental position.

**Nuvei (NVEI)** - NVEI was a recent fundamental position that was acquired by private equity (Advent) at the start of Q2. Fundamentally, we liked NVEI's growth profile (10-15%), high margins (40% EBITDA margins), high insider ownership, and valuation (~7x EV/EBITDA). We didn't own this when it was a high flying IPO, but got interested in late '23/early '24 as sentiment and valuation looked to be quite washed out. A takeout was not part of our investment thesis, although there was clear optionality there. After a couple of weeks of speculation, Advent International (PE firm) agreed to buy NVEI for US\$34, all cash, or a 50% premium to the unaffected price. We believe this is a fair price and will be happy to take the win and move on.

Hope all is well. And as always, please reach out if you have any questions.

## Chung Kim

Portfolio Manager Arrow Capital Management Inc.

Historical Performance	l yr	3 yr	5 yr	ITD
Exemplar Performance Fund Ser F		2.49	9.24	7.99

Returns as of March 31, 2024

Commissions, trailing commissions, management and performance fees and expenses all may be associated with mutual fund investments. Please read the prospectus before investing. The indicated rates of return are the historical annual compound total returns net of fees and expenses payable by the fund (except for figures of one year or less, which are simple total returns) including changes in security value and reinvestment of all distributions and do not take into account sales, redemption, distribution or optional charges or income taxes payable by any securityholder that would have reduced returns. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated.

The rates of return are used only to illustrate the effects of the compound growth rate and are not intended to reflect future values or returns on investment in an investment fund.

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More information about the Fund can be found on our website www.arrow-capital.com. Published April 2024.

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